

# Glen's Numbers - May 31, 2011

San Francisco East Bay - Tracking 38 Cities (Residential)

Area Description	<u>Active</u>			<u>Pending</u>			<u>Pending/Active Ratio</u>					<u>Months Supply</u>		
	Per City	REO%	Short Pay%	Per City	REO%	Short Pay%	NOW 5.31.11	April 4.30.11	June 6.30.10	Dec 12.31.09	"Bottom" 10.2.07	NOW 5.31.11	2010 5.31.10	2009 5.31.09
Alameda	157	10%	20%	96	10%	32%	0.61	0.53	0.52	1.00	0.29	4.5	3.0	3.9
Alamo	97	4%	6%	48	8%	40%	0.49	0.49	0.50	0.44	0.10	6.4	6.9	14.8
Albany	26	4%	8%	12	8%	33%	0.46	0.28	0.54	0.90	0.32	2.9	1.9	3.5
Antioch	373	25%	49%	510	22%	60%	1.37	1.23	1.86	2.88	0.06	2.6	1.7	1.1
Berkeley	167	3%	14%	106	8%	25%	0.63	0.70	0.63	1.69	0.43	3.5	3.4	2.5
Blackhawk	54	2%	15%	20	5%	30%	0.37	0.32	0.45	0.33	0.10	6.6	6.4	17.3
Brentwood	189	19%	37%	354	16%	71%	1.87	1.50	1.74	2.56	0.07	2.1	2.0	2.1
Castro Valley	167	12%	23%	124	15%	48%	0.74	0.65	0.82	1.59	0.20	4.3	3.0	3.3
Clayton	47	11%	28%	43	14%	51%	0.91	0.72	0.34	0.93	0.17	3.9	3.8	4.8
Concord	373	25%	42%	454	20%	60%	1.22	1.05	1.14	2.00	0.11	3.2	2.7	1.8
Crockett	22	27%	18%	4	50%	0%	0.18	0.13	0.50	1.33	0.10	6.9	5.1	8.2
Danville	219	5%	14%	148	8%	42%	0.68	0.55	0.75	0.88	0.19	4.0	3.4	6.8
Diablo	10	0%	0%	4	0%	25%	0.40	0.09	0.25	0.20	-	9.2	38.0	48.0
Dublin	130	11%	22%	213	9%	61%	1.64	1.32	1.14	2.13	0.15	2.6	2.6	2.1
El Cerrito	66	12%	23%	33	12%	27%	0.50	0.49	0.46	0.75	0.29	4.0	3.4	2.5
El Sobrante	44	20%	45%	46	20%	41%	1.05	0.95	0.77	1.06	0.10	3.6	2.5	2.9
Emeryville	55	25%	16%	45	20%	56%	0.82	0.60	0.65	0.78	0.13	4.7	5.8	7.7
Fremont	512	11%	30%	470	12%	52%	0.92	0.93	0.93	1.45	0.20	3.3	3.0	3.3
Hayward	429	23%	45%	489	20%	61%	1.14	1.10	1.33	2.08	0.08	3.2	2.4	2.3
Hercules	116	34%	53%	109	24%	58%	0.94	0.87	1.46	3.16	0.11	4.0	2.6	2.1
Kensington	10	0%	10%	11	0%	18%	1.10	0.17	0.47	1.00	0.67	2.1	2.6	2.4
Lafayette	90	3%	8%	65	3%	20%	0.72	0.46	0.33	0.50	0.24	4.4	5.8	8.0
Livermore	264	16%	27%	261	13%	56%	0.99	1.02	1.25	1.70	0.12	3.0	2.3	3.0
Martinez	160	28%	26%	157	23%	57%	0.98	0.99	0.69	0.82	0.10	3.6	4.0	3.7
Moraga	46	11%	9%	28	14%	11%	0.61	0.58	0.47	0.72	0.42	3.2	6.0	6.4
Oakland	1096	22%	27%	862	19%	49%	0.79	0.79	1.07	1.53	0.15	4.1	3.1	3.4
Orinda	68	9%	7%	26	12%	15%	0.38	0.47	0.39	0.54	0.25	4.0	7.0	7.5
Piedmont	31	0%	3%	23	0%	9%	0.74	0.48	0.79	1.00	0.47	3.1	4.1	4.5
Pinole	57	28%	28%	55	35%	56%	0.96	1.21	1.26	1.26	0.08	3.6	2.7	1.7
Pittsburg	157	34%	42%	270	23%	59%	1.72	1.67	1.84	2.61	0.05	1.9	1.8	1.5
Pleasant Hill	106	21%	18%	91	18%	55%	0.86	0.72	0.78	1.53	0.13	3.7	3.1	3.0
Pleasanton	220	5%	16%	160	3%	38%	0.73	0.67	0.74	1.17	0.19	3.3	3.1	5.5
Richmond	334	27%	36%	360	25%	51%	1.08	1.16	1.26	1.94	0.10	3.2	2.5	2.3
San Leandro	280	23%	34%	243	18%	60%	0.87	0.83	1.11	2.06	0.11	4.4	2.5	2.1
San Lorenzo	67	28%	37%	91	13%	68%	1.36	1.44	1.32	3.35	0.11	3.4	1.8	1.0
San Pablo	107	32%	47%	110	37%	53%	1.03	1.14	1.30	2.10	0.09	3.2	1.6	1.8
San Ramon	245	11%	23%	261	11%	54%	1.07	0.90	1.44	2.40	0.15	3.0	2.0	3.6
<u>Walnut Creek</u>	<u>254</u>	<u>13%</u>	<u>18%</u>	<u>206</u>	<u>14%</u>	<u>47%</u>	<u>0.81</u>	<u>0.89</u>	<u>0.64</u>	<u>0.80</u>	<u>0.15</u>	<u>3.7</u>	<u>4.1</u>	<u>4.5</u>
<b>Totals</b>	<b>6,845</b>	<b>18%</b>	<b>29%</b>	<b>6,608</b>	<b>17%</b>	<b>53%</b>	<b>0.97</b>	<b>0.92</b>	<b>1.04</b>	<b>1.66</b>	<b>0.13</b>	<b>3.4</b>	<b>2.8</b>	<b>2.8</b>

**Glen's Numbers - May 31, 2011**  
**San Francisco East Bay - Tracking 38 Cities (Residential)**

<u>Area</u> <u>Description</u>	<b>SALES</b>	<b>Last 4 Months</b>			<b>Last 4 Months</b>		<b>Sales Price % of List Price</b>	<b>Average DOM</b>
	<u>Annual Sales</u>	<u>Sales Since 2/1/2011 Months</u>	<u>REO%</u>	<u>Short%</u>	<u>Average Sales Price</u>	<u>Median Sales Price</u>		
Alameda	418	131	22%	10%	\$ 521,461	\$ 477,000	97.6%	53
Alamo	183	40	8%	20%	\$ 1,087,567	\$ 1,032,500	95.3%	68
Albany	109	35	11%	6%	\$ 498,958	\$ 432,500	100.4%	36
Antioch	1692	539	53%	26%	\$ 183,902	\$ 185,000	99.0%	43
Berkeley	569	187	13%	9%	\$ 634,458	\$ 605,000	100.2%	47
Blackhawk	98	27	19%	7%	\$ 1,046,432	\$ 937,500	80.4%	103
Brentwood	1058	346	32%	36%	\$ 307,797	\$ 302,000	98.7%	39
Castro Valley	465	139	24%	19%	\$ 425,973	\$ 400,000	97.7%	51
Clayton	143	54	24%	19%	\$ 485,464	\$ 456,975	96.9%	59
Concord	1420	513	46%	23%	\$ 234,016	\$ 222,950	98.1%	57
Crockett	38	9	44%	11%	\$ 216,000	\$ 197,000	97.5%	73
Danville	660	217	19%	18%	\$ 775,003	\$ 750,000	97.2%	50
Diablo	13	4	0%	0%	\$ 1,570,375	\$ 1,353,250	83.4%	164
Dublin	603	210	18%	38%	\$ 478,103	\$ 405,750	98.5%	52
El Cerrito	198	56	16%	7%	\$ 503,692	\$ 472,500	99.4%	36
El Sobrante	145	48	60%	21%	\$ 194,283	\$ 184,000	97.1%	61
Emeryville	140	51	59%	22%	\$ 235,749	\$ 212,000	96.8%	46
Fremont	1844	604	22%	21%	\$ 521,752	\$ 467,500	98.3%	41
Hayward	1599	513	46%	26%	\$ 274,247	\$ 249,000	98.7%	47
Hercules	350	110	44%	35%	\$ 282,911	\$ 285,000	99.0%	44
Kensington	56	13	15%	0%	\$ 702,923	\$ 645,000	97.8%	32
Lafayette	247	74	12%	7%	\$ 1,001,266	\$ 941,140	96.8%	45
Livermore	1063	341	22%	28%	\$ 460,338	\$ 400,000	96.9%	44
Martinez	531	185	42%	20%	\$ 278,787	\$ 251,000	97.6%	54
Moraga	173	67	13%	3%	\$ 682,805	\$ 720,000	96.4%	52
Oakland	3190	1039	35%	18%	\$ 333,327	\$ 229,000	98.4%	50
Orinda	205	62	6%	8%	\$ 950,630	\$ 921,000	96.2%	52
Piedmont	119	43	5%	5%	\$ 1,494,681	\$ 1,301,000	98.7%	30
Pinole	188	71	45%	24%	\$ 242,909	\$ 245,000	97.3%	52
Pittsburg	968	324	49%	29%	\$ 173,252	\$ 165,250	98.9%	46
Pleasant Hill	344	109	28%	20%	\$ 385,793	\$ 365,000	97.4%	56
Pleasanton	789	261	14%	13%	\$ 693,728	\$ 620,000	96.1%	48
Richmond	1266	393	54%	18%	\$ 176,573	\$ 155,000	98.4%	51
San Leandro	757	240	44%	23%	\$ 285,705	\$ 275,500	97.5%	51
San Lorenzo	237	86	35%	24%	\$ 269,120	\$ 273,500	98.2%	45
San Pablo	406	142	58%	18%	\$ 149,026	\$ 143,000	98.6%	43
San Ramon	971	323	18%	30%	\$ 579,955	\$ 575,000	98.4%	42
Walnut Creek	817	289	26%	19%	\$ 485,991	\$ 472,500	96.8%	55
<b>Totals</b>	<b>24,072</b>	<b>7,895</b>	<b>34%</b>	<b>22%</b>				